

HANDS-ON TRAINING

Read online (full-text search, related cases, audio case brief): <https://batas.org/library/51dcaae516e0/>

It has been observed that trading by unlicensed individuals has become very rampant primarily because broker/dealer firms allow unlicensed individuals to undergo hands-on training. This is in violation of Section 19 of the Revised Securities Act, which provides:

No . . . salesman shall engage in business in the Philippines as such . . . salesman or sell any securities, including securities exempted under this Act, except in exempt transaction, unless he has been registered as a . . . salesman pursuant to the provisions of this Section.”

In this connection, the following guidelines shall be observed with respect to hands-on training:

While hands on training will improve the competence of securities representatives to perform their jobs, only registered and licensed securities representatives/salesmen shall participate in hands-on training. He/she shall be assigned to a specific Supervisor appointed by the broker/dealer. The Supervisor, who is a duly registered and licensed securities representative/salesman, will have direct responsibility for the conduct and actions of the trainee-salesman and will work closely with the latter to ensure that he applies the knowledge acquired from the training and examination phases in a professional manner. The Supervisor shall coach him on a point-by-point basis. All recommendations made by the trainee-salesman to an investor shall be concurred with by his appointed Supervisor and all orders entered by a trainee-salesman on behalf of an investor must be co-signed by the Supervisor.

The hands-on training shall be compulsory with respect to those who are registered and licensed after recently passing the Certified Securities Representative Exam and shall be for a period of at least two (2) months after registration. As proof of compliance with this requirement, the broker/dealer to which the registered and licensed securities representative-trainee is affiliated shall submit to the Commission a certification under oath of completion of the hands-on training.

Adopted: 26 April 2000

(SGD.) ELIZABETH C. MARTIN
Director

ABOUT BATAS.ORG

Study smarter at BATAS.org

The Philippine bar review and law-school companion built around how your brain actually remembers.

The complete Philippine law library - free for everyone.

More than 100,000 Supreme Court decisions, Republic Acts, and executive issuances - full-text searchable, browsable by category and year, and always free. No paywall, no login. This PDF came from it.

Audio case-brief lectures.

Any decision becomes a podcast-style lecture - facts, issues, ruling, and doctrine - with read-along highlighting and a hands-free presentation mode. Study while commuting, working out, or resting your eyes.

Bar review built on the science of memory.

Complete, sequenced courses for all eight bar subjects, narrated like podcasts and reinforced with retrieval practice and spaced review - the study techniques with the strongest evidence behind them.

The full law-school curriculum.

One subscription unlocks the entire J.D. curriculum - every subject, every lesson, with your progress tracked down to the paragraph so you can pick up exactly where you left off, on any device.

Mock exams that tell you where you stand.

Timed multiple-choice exams graded instantly, with per-subject score breakdowns and focus suggestions that point you at your weakest topics first.

A study planner that keeps you on pace.

Set your schedule and BATAS tells you every day whether you are on track for bar day - and exactly which lesson to take next.

Start free at <https://batas.org>

The law library is free forever - and your first lesson is one click away.

The text of this document is an official public record and remains in the public domain. Formatting, presentation, and compilation © 2026 batas.org.

Downloaded free from the batas.org Law Library. Share it freely - the library is free for every law student, bar reviewee, and practitioner.